

Drupal for Fun and Profit

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<http://2bits.com>

The logo for '2bits' features the number '2' in a bright green color and the word 'bits' in a dark grey, stylized font. The '2' is positioned to the left of 'bits'. The entire logo is set against a light grey background and has a subtle reflection effect below it.



Agenda



- Introduction
- Definitions
- Open Source software licences
- Business models
- Case study: Drupal
 - Product, Project, Community
- Ecosystem and Symbiosis
- Careers
- Contributing





About Khalid



- 25 years in software development and consulting
- Sinclair ZX Spectrum, mainframe, then UNIX since 1987
- Linux discovered 1990, using it regularly since 1995, “LAMP” since 1999
- Open source developer, contributor since 2003
- Full time open source consulting





About 2bits.com



- Founded in 1999, based in Waterloo, Ontario.
- Using and contributing to Drupal since 2003
- Full time consulting
- Services
 - Drupal development
 - LAMP performance optimization and tuning
 - Server provisioning for performance and uptime
 - Manage huge sites for various clients
- <http://2bits.com>





Cathedral vs. Bazaar



- Two different cultures
 - Competition vs. Collaboration
 - Win/Lose (Zero Sum) vs. Win/Win/Win
 - www.groklaw.net/pdf/Comes-3096.pdf (Slide 9)
 - Closed development vs. “Its all out in the open”
 - Slow/monolithic vs. Incremental/iterative
- Cathedral and the Bazaar (Eric Raymond)
 - http://en.wikipedia.org/wiki/The_Cathedral_and_the_Bazaar





Corporatitis?



- Do you have any of the following symptoms?
 - Your work is not noticed/appreciated?
 - Tired of office politics?
 - Hit the glass ceiling?
 - Too hierarchical for you?
 - Been there too long with little challenge?





Why Open Source?



- Reduce capital costs
 - You don't need to pay licenses for anything in the LAMP stack + Drupal
- Reduce ongoing costs
 - Many choices for maintenance (in house, consulting companies, freelancers, community)
- “Total Cost of Ownership” is in favor of Open Source (FUD notwithstanding)





Why Open Source?



- Customization
 - You don't need permission, fees, know how or special licenses
- Growth market
 - Lots of opportunities
- Easier to get noticed
 - Low barrier for entry
 - Marketing by doing (meritocracy) ...





Some Definitions



- Open Source
 - More inclusive / Less strict
 - Stresses availability
- Free software
 - More strict definition
 - Stresses liberty (freedom)
- Each has pros and cons





Licence types



- BSD variants
 - “Do with it what you want, including closing it off”
 - Examples: NetBSD (Apple OS/X)
- GPL
 - “You cannot deprive users of freedoms you got”
 - Examples: Linux kernel, Drupal
- Web services “loophole”
 - Affero GPL license





Other licences



- Apache
 - GPL compatible
- Mozilla
 - “weak copyleft”
 - Can be linked/combined with proprietary code
- PHP
 - Non-GPL compatible
- Many others





Applicability



- Within the Drupal community
 - Applies to “code”
 - Does not apply to graphics (themes)
- Ask the Drupal Association if in doubt
 - Contact form





Business Models



Many business models for Open Source





Selling services



More on that later ...





Selling solutions



- You don't sell the software, but sell the hardware that uses the software as a total solution





Selling solutions (cont'd)

- Many embedded devices use Linux
 - Mobile phones
 - Google Android
 - Palm Pre mobile
 - Nokia N900
 - Tvs
 - Panasonic, Toshiba, Samsung
 - Routers
 - Business routers (e.g. Vyatta)
 - Consumer routers (Linksys, ...)





Selling solutions (cont'd) **abits**

- Or sell hardware, with a proprietary application, and the operating system as a commodity
 - e.g. Google Appliance





What is Drupal?



- Web Content Management System (CMS)
- Web Applications Framework
- PHP + MySQL / PostgreSQL
- Free Open/Source : GPL v2 or later licensed
- Founded 2001
- Very active and growing community





How is Drupal unique?



- Highly customizable
- Extremely powerful
- Infinitely flexible
- Continually Improved
- Large selections of contributions and themes





Who Uses Drupal?



- Too many to count now ...





Drupal (as a product)



- As a Product
 - A “tarball” that you download and install
- As a Framework
 - “Content Management System”
 - “Web applications framework”
 - Building block system for web sites (like LEGO)
- End product?
 - None of the above, rather the site you are building





Drupal (as a project)



- Ever evolving
- Ever improving
- Also ...





Drupal (as a community)

- Most important asset of Drupal
- Collectively, we are the ones who ...
 - Use it
 - Support it
 - Promote it
 - Improve it





Open Source community **abits**

- Open sources is also an “ecosystem”
 - Developers
 - Promoters
 - Adopters
 - Documentors
 - Trainers
 - Consultants





Types of symbiosis



- Mutualism
- Commensalism
- Parasitism
 - Organism causing harm to another giving benefit





Mutualism



Organisms in an ecosystem benefiting each other





Mutualism



- Large fish, sea turtles seek “cleaning stations”
- Striped Cleaner Wrasse

Photo Copyright 2008 Richard Ling





Mutualism



- Cleaner shrimps
- In caves
- Distinct marking





Commensalism



- Organisms living along side, no harm or benefit
- Or one side benefits, but the other does not get harmed





Parasitism



Organism causing harm to another by benefiting from it





Parasitism

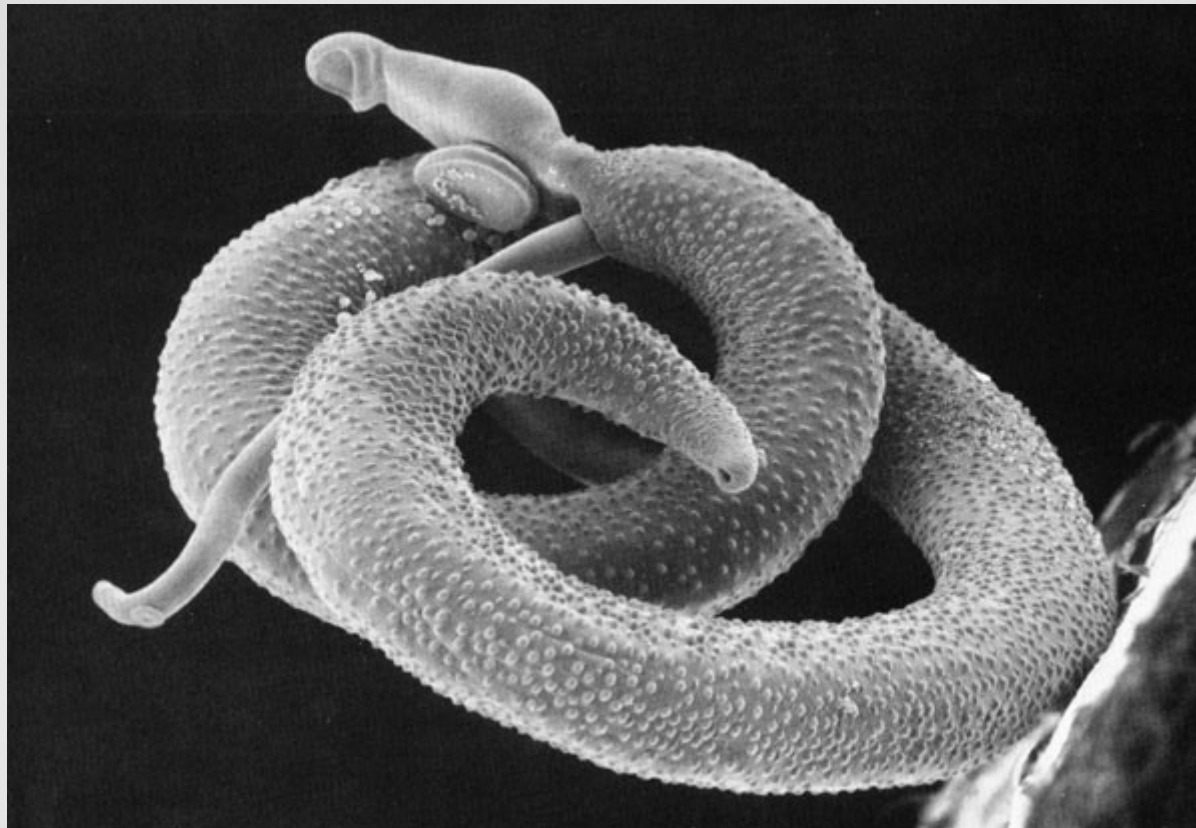


- Sabre-toothed Blenny
- Deception! mimics the Striped Cleaner Wrasse
- Tears skin and flesh from unsuspecting victims





Parasitism



- Schistosoma (blood fluke)
- Hosts are: Humans and freshwater snails





Corporate marketshare **abits**

- Destructive and antagonistic competition
- Win/Lose
 - Competitors must be “defeated”
 - One vendor wins and the other loses





Open Source



- Open Source
 - Collaboration and sharing
 - Win/Win/Win situation
- “Grow the pie”: a slice for everyone
- Don't want to present an overly rosy/eutopian picture





Open Source services



Many Open Source services





Services overview (web) **abits**

- Site Building (putting together web sites)
- Theming/templates (look and feel)
- Development (extensions, new functionality)
- Customization (changing certain features)
- Training (classroom, videos, online)
- Books (paper, e-books)
- Hosting (LAMP stack)
- Performance and scalability





Development



- Writing modules to do special things, e.g.
 - “Scratch your own itch”
 - Something a client asks for
- Examples
 - Adding features
 - Integrating external sites/APIs





Development



- Two areas
 - Backend and/or Front end (user experience)
- Skills:
 - PHP
 - Drupal's API
 - MySQL/PostgreSQL
 - HTML, some CSS
 - Javascript
 - jQuery





Site building



- No programming knowledge needed
- Need to understand client requirements
- Need to know what modules are out there
- Putting them together to meet requirements
- Skills:
 - LAMP/WAMP (for deployment)
 - Keeping up to date with new modules and updates





Theming



- Customize look and feel
- From simple to quite complex
- Artistic inclination
- Skills:
 - HTML
 - CSS
 - graphics
 - Some PHP





Performance Optimization



- Two types
 - Make it faster for individual page loads
 - Make it handle more load (scalability)
- Backend
 - page generation time
- Front end
 - How user perceives the speed of page loading





Training



- Courses
- DVDs
- Webinars





Your options?



Options abound ...





Individual ...



- Freelancing / Contracting
 - Low entry barrier
- Start to partner with like minded people
 - Complementary skills (e.g. Themer and developer)
- Join a company that is open source minded
 - Your contributions can be the key





Company ...



- Promote Open Source to clients
 - For pragmatic reasons (it works, low cost, ...etc.), not for ideology ...
- Hire Open Source people
 - Can start with subcontracting





Company ...



- Get involved
 - Contribute to a project that you use and have passion for
- Let your work be known
 - Showcase your work on a blog
 - Join the “planet” of your project





Examples ...



An example <http://drupal.org/user/4063>





Drupal's Seven Principles



<http://drupal.org/principles>

- Modular and Extensible
- Quality coding
- Standards-based
- Low resource demands
- Open source
- Ease of use
- **Collaboration**





Contribute !



Give a little, get a whole lot back ...



Contributing to Drupal

DrupalCamp Toronto 2010

Andrew Berry: andrew@abdevelopment.ca

<http://www.abdevelopment.ca/>

Drupal is big...

... and growing by the
second



Jumpstart!

Who contributes?



“drupal” faces from images.google.com

Anyone who wants to!

- Drupal users and site builders
- Companies and organizations using Drupal
- “Scratching an itch”
- Having fun!

Online Community

Get a d.o account

Browse to drupal.org, click “create new account”.

groups.drupal.org

Types of Groups

- Groups for a specific geographical region
 - Toronto, Waterloo, Montreal, etc
- Groups for specific topics
 - Contributed Module Ideas, Higher Education, Local User Group Organizers

What can I do?

- Join groups!
- Post discussions
- Wiki pages
- Jobs
- Events
- All groups are approved by site administrators



Tell me. Maybe Iz help.

Helping Others

Have you ever solved a problem yourself?

Tips and Tricks

- Use RSS
 - Drupal.org doesn't do forum post notifications, but page2rss.com can do it for you
- Use `<code>` tags
- Try to link to Issues using [#12345] syntax

IRC

(isn't that a primitive chat program used by hackers?)

3 Steps

An IRC Client

- Windows?
 - mIRC, Pidgin, XChat
- OS X?
 - Colloquy, Adium (beta), XChat
- Linux / BSD / Toaster?
 - XChat, Pidgin, irssi

The IRC server

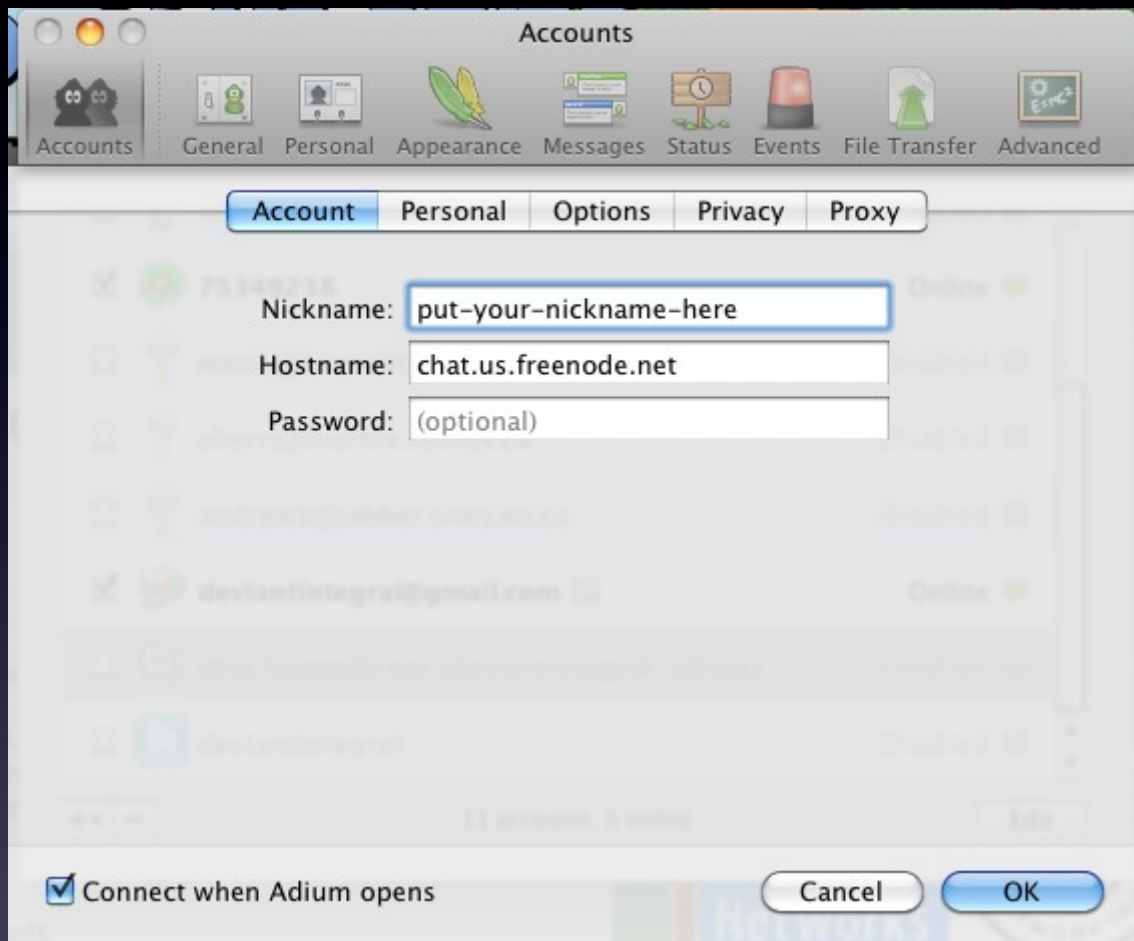
- Drupal IRC channels are hosted by freenode
- Most clients will have a preset for freenode
 - chat.us.freenode.net
- See http://freenode.net/irc_servers.shtml for more servers, SSL, etc

A Nickname

- If possible, use the same name as on drupal.org
- Register your nickname
- `/msg NickServ help`, or see freenode.net

Once you're connected

- Join a Drupal channel
 - <http://drupal.org/irc>
- Read the other Drupal IRC documentation
- Say something interesting!



#drupal

irc, padlock, globe, smiley, speech bubble, link, globe, rainbow, A

rich_: I've never had anything but headaches trying to integrate those stand alone forums. I haven't tried with Drupal yet, but I shortened my lifespan by several years trying to do it in Joomla! I just try and stick with what is available within the community to meet that kind of need.

rich_ 3:53
jimmynash: well again ty for all the help! Cheers.

jimmynash 3:53
rich_: Anytime. have a good one.

Thursday, October 14, 2010 9:56

The topic for #drupal is: Type 'irc?' for more Drupal channel information. | #drupal is for general chitchat, quick questions, and community talk. | Visit #drupal-contribute if you want (yes, you want!) to help make Drupal better | <http://drupal.org/security> | drupalbin? for posting code. | CMS of choice for the White House. 9:56

arianek [~arianek@S0106001b63f4b826.vc.shawcable.net] entered the room. 9:57

arianek left the room (quit: Changing host). 9:57

arianek [~arianek@drupal.org/user/158886/view] entered the room. 9:57

deviantintegral- 9:58
as #drupal is very quiet tonight, I'm putting in a message for a screenshot for tomorrow's presentation 😊

[variable] [green]
\mSg [green]
\Pete [green]
CitizenKane [green]
_trine [green]
a_c_m [green]
aaronwinborn [green]
abaddon [green]
abstract3d [green]
acarlton [green]
acknopper [green]
addisonj [green]
afeijo [green]
afo0l [green]
aidan [green]
Albright-AFK [green]
alex_b [green]
ana|ogue [red]
andref [green]
Andy- [red]
AndyMillar [green]
apgdrupal [green]
APOCopate [green]
ar_howard_ [green]
arianek [green]
ARIKA [green]
Artucamak_ [red]

482 users

#drupal

Be nice!

- Sometimes many conversations are happening at once, or people AFK
 - “highlight” someone in your conversation by tab-completing their name
- Don't PM without asking
- Don't spam the channel (or individuals)

botsnack!



Documentation

We're all on the documentation team

Editing the Handbook

- Core, contrib, and community pages
- Go to a documentation page...
- ... click “edit”!
- All you need to know is basic HTML
- No test pages please!

Revisions for *Installation guide*

[View](#)[Edit](#)[Revisions](#)

The revisions let you track differences between multiple versions of a post.

Revision[Show diff](#)**Operations****23/04/2010 - 22:12** by **LeeHunter**

removed version information

*current
revision***22/04/2010 - 15:16** by **add1sun**

remove D5 link

**revert**

Revisions for *Installation guide*

April 22, 2010 - 15:16 by add1sun

April 23, 2010 - 22:12 by LeeHunter

remove D5 link

removed version information

[< previous diff](#)

Changes to *Taxonomy*

- Drupal 6.x

Changes to *Body*

Line 1

Line 1

- The following pages cover the installation of Drupal 6.

-

Drupal provides an installation script that automatically populates database tables and configures the correct settings in the settings.php file. This section covers preparing for installation, running the installation script itself, and the steps that should be done after running the installation script has completed. It also explains how to do a "multi site" installation, where a number of different Drupal sites run off the same code base.

Drupal provides an installation script that automatically populates database tables and configures the correct settings in the settings.php file. This section covers preparing for installation, running the installation script itself, and the steps that should be done after running the installation script has completed. It also explains how to do a "multi site" installation, where a number of different Drupal sites run off the same code base.

Translations

- You can join a translation group and translate projects through a web interface
- Or, you can import and export translations to use a desktop application
- <http://localize.drupal.org/>



Patches

- Patches are how contributors propose changes
- Patching is easy on everything other than Windows
- `$ diff -up views.tpl.php.orig views.tpl.php > 12345_fix_missing_close_tag.patch`
- `$ patch -p0 < 12345_fix_missing_close_tag.patch`

Reading Patches

(Lets use <http://drupal.org/node/368006>)

Index: modules/system/system.admin.inc

=====

RCS file: /cvs/drupal/drupal/modules/system/system.admin.inc,v

retrieving revision 1.235

diff -u -p -r1.235 system.admin.inc

--- modules/system/system.admin.inc 9 Dec 2009 15:40:06 -0000 1.235

+++ modules/system/system.admin.inc 10 Dec 2009 01:29:55 -0000

@@ -928,7 +928,7 @@ function _system_modules_build_row(\$info

if (!isset(\$info['core']) || \$info['core'] != DRUPAL_CORE_COMPATIBILITY || empty(\$info['files'])) {
 \$compatible = FALSE;

\$status_short .= t('Incompatible with this version of Drupal core. ');

- \$status_long .= t('This version is incompatible with the !core_version version of Drupal core. ',

array('!core_version' => VERSION));

+ \$status_long .= t('This version is not compatible with Drupal !core_version and should be replaced.',

array('!core_version' => DRUPAL_CORE_COMPATIBILITY));

}

// Ensure this module is compatible with the currently installed version of PHP.

@@ -2546,7 +2546,7 @@ function theme_system_themes_page(\$varia

// Make sure to provide feedback on compatibility.

if (!empty(\$theme->incompatible_core)) {

- \$output .= '<div class="incompatible">' . t('This version is incompatible with the !core_version
version of Drupal core.', array('!core_version' => VERSION)) . '</div>';

+ \$output .= '<div class="incompatible">' . t('This version is not compatible with Drupal !core_version
and should be replaced.', array('!core_version' => DRUPAL_CORE_COMPATIBILITY)) . '</div>';

}

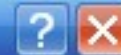
elseif (!empty(\$theme->incompatible_php)) {

if (substr_count(\$theme->info['php'], '.') < 2) {

Applying Patches

- If you use a VCS or an IDE, you'll have a good diff and patch tool built in
- Otherwise, try UnxUtils, but it's highly, highly recommended to use some sort of IDE for patching
- (or don't use Windows)

System Properties



System Restore

Automatic Updates

Remote

General

Computer Name

Hardware

Advanced

You must be logged on as an Administrator to make most of these changes.

Performance

Visual effects, processor scheduling, memory usage, and virtual memory

Settings

User Profiles

Desktop settings related to your logon

Settings

Startup and Recovery

System startup, system failure, and debugging information

Settings

Environment Variables

Error Reporting

OK

Cancel

Apply

System Properties

System Restore

Automatic Updates

Remote

Environment Variables

Edit System Variable

Variable name: Path
Variable value: system32\WBEM;C:\UnxUtils\usr\local\wbin

OK

Cancel

System variables

| Variable | Value |
|-----------------|--|
| FP_NO_HOST_C... | NO |
| NUMBER_OF_P... | 1 |
| OS | Windows_NT |
| Path | C:\Windows\system32;C:\Windows;C:\... |
| PATHEXT | .COM;.EXE;.BAT;.CMD;.VBS;.VBE;.JS;.... |

New

Edit

Delete

OK

Cancel

Be sure to test and
report!

<http://drupal.org/patch>

Browse Fast!

Custom searches

Search Drupal 7

Function, file, or topic: *

• **Drupal**
• **Const**
• **Files**
• **Funct**
• **Global**
• **Topic**

Related

PHP
MySQL,
HTML
CSS
JavaScr
jQuery

API refer
Drupal 4.6

- Read This Link Later
- Read This Page Later
- Click to Save Mode
- Undo
- Cut
- Copy
- Paste
- Delete
- Select All
- Add a Keyword for this Search...**
- Check Spelling
- Save All Tabs for Later
- Insert Dummy Lipsum
- Inspect Element
- 1Password
- Adblock Plus: Block image...

Name:

drupal.org projects

Location:

http://drupal.org/project/%s

Tags:

Separate tags with commas



Keyword:

d

Description:

Load this bookmark in the sidebar

Cancel

Add

Name: drupal.org Issues

Location: <http://drupal.org/project/issues/%s>

Tags: Separate tags with commas

Keyword: di

Description:

Load this bookmark in the sidebar



Dreditor

- Patch Reviewer
- Commit message generator
- Embed images in issue bodies
- <http://drupal.org/project/dreditor>

Drupal Association

- Donations and membership
- Redesign
- Conferences

What else?

- Modules
- Themes
- Advocacy
- Accessibility
- Upstream and downstream projects

I Promised Cookies!

- 3 cups flour
 - 1 1/2 teaspoons baking powder
 - 1/2 teaspoon salt
 - 1 cup white sugar
 - 1 cup butter
 - 1 egg, beaten
 - 3 tablespoons cream
 - 1 teaspoon vanilla extract
1. Preheat oven to 400° F
 2. Sift together flour, baking powder, salt, and sugar
 3. Cut in butter and blend until the mix looks like cornmeal
 4. Stir in egg, cream, and vanilla. Blend!
 5. Roll onto a floured surface.

Decorate!

- Druplicon is **Wilton Sky Blue 610-700** with white
- Bake 8 minutes

